



Proposal Evaluation
Electrical Energy Power Generation Equipment with Related Parts, Supplies, and Services RFP #092222

Possible Points		Caterpillar	Cummins Inc.	DD DANNAR, LLC	Fermata LLC	Generac Power Systems
Conformance to RFP Requirements	50	44	42	42	38	44
Pricing	400	315	329	315	308	338
Financial Viability and Marketplace Success	75	68	64	55	51	67
Ability to Sell and Deliver Service	100	91	84	72	68	83
Marketing Plan	50	44	38	43	39	45
Value Added Attributes	75	67	65	66	57	65
Warranty	50	43	43	44	41	43
Depth and Breadth of Offered Equipment, Products, or Services	200	183	178	144	123	169
Total Points	1,000	855	843	781	725	854
Rank Order		1	3	7	9	2

Possible Points		Kohler Power Systems	PowerSecure Inc	Rolls-Royce Solutions America Inc.	TAYLOR POWER SYSTEMS	The X-Group of companies
Conformance to RFP Requirements	50	44	43	40	40	36
Pricing	400	305	298	325	270	220
Financial Viability and Marketplace Success	75	64	62	63	53	49
Ability to Sell and Deliver Service	100	86	75	82	65	64
Marketing Plan	50	44	43	36	36	33
Value Added Attributes	75	66	62	53	53	51
Warranty	50	44	41	41	42	39
Depth and Breadth of Offered Equipment, Products, or Services	200	181	167	165	167	125
Total Points	1,000	834	791	805	726	617
Rank Order		4	6	5	8	10

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